

PARTNER PROGRAM

We grow together.

Every client you refer earns an unforgettable experience.

A partner program for wedding planners, photographers, boutiques, jewelers, estates and agencies who want to offer their clients something truly special.

PRESENTATION FOR PARTNER BUSINESSES

A. WHY THIS PARTNERSHIP WORKS

A partnership where everyone wins

We don't believe in collaborations where only one side benefits. Every client you refer creates value for everyone.

I. Your clients win

A private safari designed by local experts, with a carefully considered experience from start to finish.

II. Your business wins

A commission on every confirmed booking, with no fees, no minimums and no complications.

III. Everyone wins

Every trip also earns points you can turn into your own safari in Tanzania.

Channels we love working with

If your clients already trust you with the most important moments in their lives, this program is for you.



01 Wedding planners

Add a Tanzania and Zanzibar honeymoon to your couples' proposal, without managing a single logistical detail.

03 Boutiques and bridal shops

Offer your clients an experience that pairs perfectly with the dress they just found.

05 Estates and event venues

Complement the celebration with a honeymoon getaway your clients will remember for life.

02 Photographers

Recommend a destination with the light and landscapes that make any shoot shine, for destination weddings or anniversary portfolios.

04 Jewelers

A ring marks the beginning. We help create the first great memory together.

06 Agencies and other channels

If you already work with clients looking for high-end travel, join us as a trusted channel.



ELEPHANTS



OL DOINYO LENGAI



HOT AIR BALLOONS



CHEETAH



FLAMINGOS

WHAT YOUR CLIENTS EXPERIENCE

Tanzania, just as it is.

IN THE TALL GRASS



ZANZIBAR

C. WHAT YOUR BUSINESS GAINS

Commission, without complications. Points, for you.

Commission on every booking

Every confirmed trip generates a commission for your business. No fees. No minimums. No cap on referrals.

Safari Rewards

Every booking also earns points. Collect them and redeem them for stays, experiences, or even a full safari for your team. Because we believe whoever recommends Tanzania should get to know it.

UP TO

€500

COMMISSION PER CONFIRMED SAFARI



I.

Booking confirmed



II.

You earn your commission



III.

You collect Safari Rewards



IV.

You redeem your points



V.

You experience Tanzania



D. AN EXTRA THAT MAKES YOU LOOK GOOD

A gift for their clients, on your behalf

On top of your commission and your Safari Rewards, every client who books through you receives a courtesy gift from Destiny Winners, presented as a gesture from you, not from us. You make the recommendation; we make sure they remember it.



CLASSIC TIER · 3 TO 4 DAYS

Complimentary special dinner

A private dinner under the stars at the lodge, prepared as an exclusive touch for the couple or group.



GOLDEN TIER · 5 DAYS

Accommodation upgrade

A complimentary upgrade to a higher suite or camp category for part of the itinerary.



GRAND TIER · 6 DAYS

Hot air balloon flight

A sunrise flight over the Serengeti by hot air balloon, the most exclusive moment of any safari.

The exact gift varies by route and availability, and is confirmed together with the proposal for each booking.

Getting started is this simple

Up to €500 per safari.

01

You apply

Fill in the form with your details and tell us about your business.

02

We review you

We review your application and confirm your place in the program within a few days.

03

You refer

You introduce Destiny Winners to your clients whenever it's a good fit.

04

You get paid

Once the trip is confirmed and taken, you receive your commission directly.

05

You earn Rewards

Every trip earns points. When the time comes, you'll be the one discovering Tanzania.



F. WHO WE ARE

A local operation, run with care

Based in Arusha, with guides who live Tanzania 365 days a year, we look after every detail of your clients' trip so all you have to do is make the introduction.



TATO member

- Verified TripAdvisor reviews
- Local operation in Arusha



DESTINY WINNERS · SAFARI REWARDS



LET'S START GROWING TOGETHER

Join Safari Rewards by Destiny Winners

Tell us who you are and we'll explain how the program works.

EMAIL

info@destinywinners.com

WHATSAPP

[+34 603 819 791](https://wa.me/34603819791)

FULL PROGRAM

destinywinners.com/partners/en

MEMBER OF THE TANZANIA ASSOCIATION OF TOUR OPERATORS